



Scales d.o.o.

Telesales B2B Agent (native Italian/ Spanish) (m/f)

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We are looking for motivated and talented employees who want to lead start-ups and tech companies to new revenue heights with us. At Scales, we specialize in developing highly efficient sales strategies and training the best employees in telesales.

Our company is growing rapidly, so we are looking for both experienced sales experts and motivated career changers who are willing to learn from our experienced trainers and become the best in the industry.

What we expect:

- Experience in sales or a similar role is advantageous, but not mandatory
- Enthusiasm for sales and the ability to establish new customer contacts
- Ability to work hard and adapt quickly to new situations
- Excellent interpersonal and communication skills
- Willingness to use cold calling and other sales methods to generate new business opportunities
- Goal-oriented work approach and the ability to work in a fast-paced environment
- Self-motivation and the ability to work independently

Language requirement:

- You must have native-level fluency in Italian and Spanish

As part of our team, you will have the opportunity to work with the latest sales techniques and tools and fully exploit your potential. We offer you an attractive salary package, challenging projects and a collaborative work culture characterized by growth and innovation.

Our benefits:

- Development opportunities and training
- High commissions and bonuses
- 5-day week
- Own business case
- 100% remote
- Working hours 8 hours per day (Friday only until 1 p.m.)
- Salary of 1900 euros bruto

If you want to advance your career in sales and are ready to work hard and learn, then apply to SCALES now!

Apply via the application link. A motivation letter including your CV is sufficient.

Lokacija: Remote
Datum objave: 05. Nov 2024.
Datum isteka: 05. Dec 2024.