

LOGO

MANPOWER d.o.o.

Sales Engineer (m/f)

- High-performing technological salesperson for food ingredients for the bakery industry in Croatia - Demonstrate motivation and organizational skills with a deep understanding of food ingredients and the bakery industry - Responsibilities include market development, application support, and ensuring profitability - Maintain and develop relationships with existing and prospective clients - Conduct regular client visits, understand their needs, and provide quality, tailor-made solutions - Handle business development tasks such as contract negotiations, forecasting, and market analysis - Business development, contract negotiations, forecasting - Identify business opportunities and address market needs effectively. - Follow up on offers, payments and projects - Develop and execute the sales budget - Prepare regular reports - Actively collaborate with team members

Izvor: www.moj-posao.net

Lokacija: Velika Gorica

Datum objave: 02. Jan 2025.

Datum isteka: 12. Jan 2025.