



ALKALOID d.o.o. Sarajevo

Medical Representative

Job position: Medical representative

Location: Srednjobosanski kanton

The place of residence: Srednjobosanski kanton, Zenicko dobojski kanton, Kanton Sarajevo

About Company

Alkaloid AD Skopje is a company which more than eight and a half decades, has been operating in the field of manufacturing drugs, cosmetic and chemical products and processing botanical raw materials.

The company has 2259 employees in the country and 711 employees in subsidiaries and representative offices abroad.

Those joining Alkaloid Bosnia & Herzegovina in the coming months will help share the future of the company, it's growth, innovation, culture and how Alkaloid impacts the lives of millions. These will be careers with genuine impact! This is one such role!

As Alkaloid Medical representative, you will be responsible for implement strategy and tactical plans/projects in agreement with local management.

The Position:

As a Medical Representative, you will be representing Alkaloid's vision, values, and commitments in the daily conduct with internal and external stakeholders.

Your main accountabilities will be:

- Designing, developing, and implementing the business plan for your geographical area to ensure that the company objectives are achieved.
- Providing customers with medical information and services consistent with their needs
- Building sustainable relationships and customer loyalty
- Participation in professional meetings and trainings on new products
- Monitoring and reporting on all important information on the market
- Reporting through the CRM system
- Coordinating the organization of presentations, seminars, and other professional gatherings.

Minimum requirements:

- Bachelor's degree gained in Pharmacy, Medicine, Stomatology.
- Experience in pharma industry is not required.
- Excellent interpersonal, communication, presentation, analytical, result orientation and influencing skills.
- Basic knowledge of the English
- B category driving license
- Solid PC usage is obligatory.
- Willingness to travel and work in a team of professionals is also required.

Type of contract:

Fixed-term contract.

Applicants with suitable qualifications are kindly invited to apply through e-mail: alkaloid@bih.net.ba

Only shortlisted candidates will be invited to an interview!

Lokacija: Srednjobosanski kanton

Datum objave: 10. Jan 2025.

Datum isteka: 25. Jan 2025.